

# IFB FL-092524 - Indefinite Delivery-Indefinite Quantity Construction - Florida

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## Vendor Details

Company Name: DAN ENTERPRISES TEAM, LLC  
Does your company conduct business under any other name? If yes, please state: Florida  
Address: 18501 PINES BLVD SUITE 357  
PEMBROKE PINES, Florida 33029  
Contact: Teddy Castellanos  
Email: tc@danenterprisesteam.com  
Phone: 786-450-1555  
Fax: 786-450-1555  
HST#: 47-1733830

## Submission Details

Created On: Tuesday September 24, 2024 09:59:43  
Submitted On: Friday September 27, 2024 15:40:53  
Submitted By: Teddy Castellanos  
Email: tc@danenterprisesteam.com  
Transaction #: e71bee75-e3c0-46a5-a4e1-17190b9aa770  
Submitter's IP Address: 99.122.158.209

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**Schedule of Prices**

The Contractor hereby bids and offers to enter into the contract referred to and to supply and do all or any part of the Work which is set out or called for as part of these solicitations.

**If you do not wish to bid on a particular contract solicitation, you must select the box stating that you are not submitting for that particular opportunity.**

\* Denotes a "MANDATORY" field

**Region 1 - Northwest**

Each Bidder must submit five (5) Adjustment Factors to be applied to tasks within the **Construction Task Catalog (CTC) - Sourcewell Florida, Region 1 Northwest**.

Bidders responding to a General Construction solicitation must be willing and capable of providing all or a majority of the various types of construction work as specified in the Construction Task Catalog. Bidder may provide the work using its own forces or by using subcontractors.

Bidders responding to the HVAC/Mechanical, Electrical, Roofing, Paving Asphalt/Concrete, Site/Civil Construction, and/or Marine Construction solicitations must perform at least 51% of all contracted work with its own organization and forces (not including field superintendents or office management personnel).

**The bidder must include the administrative fee in calculating the Contractor's Adjustment Factors.** Detailed information about Sourcewell's administrative fee can be found in the General Terms and Conditions.

We will not be submitting for Region 1 - Northwest

Solicitation Trade - Solicitation Number	Bidding *	Adjustment Factor 1- Non-Secure Areas, Normal Working Hours	Adjustment Factor 2- Non-Secure Areas, Other than Normal Working Hours	Adjustment Factor 3- Secure Areas, Normal Working Hours	Adjustment Factor 4- Secure Areas, Other than Normal Working Hours	Adjustment Factor 5- Non-Pre-Priced	Combined Adjustment Factor
General Construction	<input type="radio"/> Yes <input type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
HVAC/Mechanical	<input type="radio"/> Yes <input type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
Electrical	<input type="radio"/> Yes <input type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
Roofing	<input type="radio"/> Yes <input type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
Paving Asphalt/Concrete	<input type="radio"/> Yes <input type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
Site/Civil Construction	<input type="radio"/> Yes <input type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.

**Region 2 - Northeast**

Each Bidder must submit five (5) Adjustment Factors to be applied to tasks within the **Construction Task Catalog (CTC) - Sourcewell Florida, Region 2 Northeast**.

Bidders responding to a General Construction solicitation must be willing and capable of providing all or a majority of the various types of construction work as specified in the Construction Task Catalog. Bidder may provide the work using its own forces or by using subcontractors.

Bidders responding to the HVAC/Mechanical, Electrical, Roofing, Paving Asphalt/Concrete, Site/Civil Construction, and/or Marine Construction solicitations must perform at least 51% of all contracted work with its own organization and forces (not including field superintendents or office management personnel).

**The bidder must include the administrative fee in calculating the Contractor's Adjustment Factors.** Detailed information about Sourcewell's administrative fee can be found in the General Terms and Conditions.

We will not be submitting for Region 2 - Northeast

Solicitation Trade - Solicitation Number	Bidding *	Adjustment Factor 1- Non-Secure Areas, Normal Working Hours	Adjustment Factor 2- Non-Secure Areas, Other than Normal Working Hours	Adjustment Factor 3- Secure Areas, Normal Working Hours	Adjustment Factor 4- Secure Areas, Other than Normal Working Hours	Adjustment Factor 5- Non-Pre-Priced	Combined Adjustment Factor
General Construction	<input type="radio"/> Yes <input type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
HVAC/Mechanical	<input type="radio"/> Yes <input type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
Electrical	<input type="radio"/> Yes <input type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
Roofing	<input type="radio"/> Yes <input type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
Paving Asphalt/Concrete	<input type="radio"/> Yes <input type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
Site/Civil Construction	<input type="radio"/> Yes <input type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.

**Region 3 - North Central**

Each Bidder must submit five (5) Adjustment Factors to be applied to tasks within the **Construction Task Catalog (CTC) - Sourcewell Florida, Region 3 North Central**.

Bidders responding to a General Construction solicitation must be willing and capable of providing all or a majority of the various types of construction work as specified in the Construction Task Catalog. Bidder may provide the work using its own forces or by using subcontractors.

Bidders responding to the HVAC/Mechanical, Electrical, Roofing, Paving Asphalt/Concrete, Site/Civil Construction, and/or Marine Construction solicitations must perform at least 51% of all contracted work with its own organization and forces (not including field superintendents or office management personnel).

**The bidder must include the administrative fee in calculating the Contractor's Adjustment Factors.** Detailed information about Sourcewell's administrative fee can be found in the General Terms and Conditions.

We will not be submitting for Region 3 - North Central

Solicitation Trade - Solicitation Number	Bidding *	Adjustment Factor 1- Non-Secure Areas, Normal Working Hours	Adjustment Factor 2- Non-Secure Areas, Other than Normal Working Hours	Adjustment Factor 3- Secure Areas, Normal Working Hours	Adjustment Factor 4- Secure Areas, Other than Normal Working Hours	Adjustment Factor 5- Non-Pre-Priced	Combined Adjustment Factor
General Construction	<input type="radio"/> Yes <input type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
HVAC/Mechanical	<input type="radio"/> Yes <input type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
Electrical	<input type="radio"/> Yes <input type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
Roofing	<input type="radio"/> Yes <input type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
Paving Asphalt/Concrete	<input type="radio"/> Yes <input type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
Site/Civil Construction	<input type="radio"/> Yes <input type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.

**Region 4 - Central**

Each Bidder must submit five (5) Adjustment Factors to be applied to tasks within the **Construction Task Catalog (CTC) - Sourcewell Florida, Region 4 Central**.

Bidders responding to a General Construction solicitation must be willing and capable of providing all or a majority of the various types of construction work as specified in the Construction Task Catalog. Bidder may provide the work using its own forces or by using subcontractors.

Bidders responding to the HVAC/Mechanical, Electrical, Roofing, Paving Asphalt/Concrete, Site/Civil Construction, and/or Marine Construction solicitations must perform at least 51% of all contracted work with its own organization and forces (not including field superintendents or office management personnel).

**The bidder must include the administrative fee in calculating the Contractor's Adjustment Factors.** Detailed information about Sourcewell's administrative fee can be found in the General Terms and Conditions.

We will not be submitting for Region 4 - Central

Solicitation Trade - Solicitation Number	Bidding *	Adjustment Factor 1- Non-Secure Areas, Normal Working Hours	Adjustment Factor 2- Non-Secure Areas, Other than Normal Working Hours	Adjustment Factor 3- Secure Areas, Normal Working Hours	Adjustment Factor 4- Secure Areas, Other than Normal Working Hours	Adjustment Factor 5- Non-Pre-Priced	Combined Adjustment Factor
General Construction	<input type="radio"/> Yes <input type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
HVAC/Mechanical	<input type="radio"/> Yes <input type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
Electrical	<input type="radio"/> Yes <input type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
Roofing	<input type="radio"/> Yes <input type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
Paving Asphalt/Concrete	<input type="radio"/> Yes <input type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
Site/Civil Construction	<input type="radio"/> Yes <input type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
Marine Construction	<input type="radio"/> Yes <input type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.

**Region 5 - South Suncoast**

Each Bidder must submit five (5) Adjustment Factors to be applied to tasks within the **Construction Task Catalog (CTC) - Sourcewell Florida, Region 5 South Suncoast**.

Bidders responding to a General Construction solicitation must be willing and capable of providing all or a majority of the various types of construction work as specified in the Construction Task Catalog. Bidder may provide the work using its own forces or by using subcontractors.

Bidders responding to the HVAC/Mechanical, Electrical, Roofing, Paving Asphalt/Concrete, Site/Civil Construction, and/or Marine Construction solicitations must perform at least 51% of all contracted work with its own organization and forces (not including field superintendents or office management personnel).

**The bidder must include the administrative fee in calculating the Contractor's Adjustment Factors.** Detailed information about Sourcewell's administrative fee can be found in the General Terms and Conditions.

We will not be submitting for Region 5 - South Suncoast

Solicitation Trade - Solicitation Number	Bidding *	Adjustment Factor 1- Non-Secure Areas, Normal Working Hours	Adjustment Factor 2- Non-Secure Areas, Other than Normal Working Hours	Adjustment Factor 3- Secure Areas, Normal Working Hours	Adjustment Factor 4- Secure Areas, Other than Normal Working Hours	Adjustment Factor 5- Non-Pre-Priced	Combined Adjustment Factor
General Construction	<input type="radio"/> Yes <input type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
HVAC/Mechanical	<input type="radio"/> Yes <input type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
Electrical	<input type="radio"/> Yes <input type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
Roofing	<input type="radio"/> Yes <input type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
Paving Asphalt/Concrete	<input type="radio"/> Yes <input type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
Site/Civil Construction	<input type="radio"/> Yes <input type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
Marine Construction	<input type="radio"/> Yes <input type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.

**Region 6 - Goldcoast**

Each Bidder must submit five (5) Adjustment Factors to be applied to tasks within the **Construction Task Catalog (CTC) - Sourcewell Florida, Region 6 Goldcoast**.

Bidders responding to a General Construction solicitation must be willing and capable of providing all or a majority of the various types of construction work as specified in the Construction Task Catalog. Bidder may provide the work using its own forces or by using subcontractors.

Bidders responding to the HVAC/Mechanical, Electrical, Roofing, Paving Asphalt/Concrete, Site/Civil Construction, and/or Marine Construction solicitations must perform at least 51% of all contracted work with its own organization and forces (not including field superintendents or office management personnel).

**The bidder must include the administrative fee in calculating the Contractor's Adjustment Factors.** Detailed information about Sourcewell's administrative fee can be found in the General Terms and Conditions.

We will not be submitting for Region 6 - Goldcoast

Solicitation Trade - Solicitation Number	Bidding *	Adjustment Factor 1- Non-Secure Areas, Normal Working Hours	Adjustment Factor 2- Non-Secure Areas, Other than Normal Working Hours	Adjustment Factor 3- Secure Areas, Normal Working Hours	Adjustment Factor 4- Secure Areas, Other than Normal Working Hours	Adjustment Factor 5- Non-Pre-Priced	Combined Adjustment Factor
General Construction	<input checked="" type="radio"/> Yes <input type="radio"/> No	1.1977	1.2871	1.1807	1.1971	1.2907	To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
HVAC/Mechanical	<input checked="" type="radio"/> Yes <input type="radio"/> No	1.5507	1.6745	1.6579	1.6771	1.6987	To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
Electrical	<input checked="" type="radio"/> Yes <input type="radio"/> No	1.1973	1.1977	1.2701	1.2877	1.3175	To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
Roofing	<input checked="" type="radio"/> Yes <input type="radio"/> No	1.1807	1.1897	1.1899	1.2071	1.2908	To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
Paving Asphalt/Concrete	<input checked="" type="radio"/> Yes <input type="radio"/> No	1.2517	1.2777	1.2874	1.2975	1.3777	To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
Site/Civil Construction	<input type="radio"/> Yes <input checked="" type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
Marine Construction	<input type="radio"/> Yes <input checked="" type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.

**Region 7 - South**

Each Bidder must submit five (5) Adjustment Factors to be applied to tasks within the **Construction Task Catalog (CTC) - Sourcewell Florida, Region 7 South**.

Bidders responding to a General Construction solicitation must be willing and capable of providing all or a majority of the various types of construction work as specified in the Construction Task Catalog. Bidder may provide the work using its own forces or by using subcontractors.

Bidders responding to the HVAC/Mechanical, Electrical, Roofing, Paving Asphalt/Concrete, Site/Civil Construction, and/or Marine Construction solicitations must perform at least 51% of all contracted work with its own organization and forces (not including field superintendents or office management personnel).

**The bidder must include the administrative fee in calculating the Contractor's Adjustment Factors.** Detailed information about Sourcewell's administrative fee can be found in the General Terms and Conditions.

We will not be submitting for Region 7 - South

Solicitation Trade - Solicitation Number	Bidding *	Adjustment Factor 1- Non-Secure Areas, Normal Working Hours	Adjustment Factor 2- Non-Secure Areas, Other than Normal Working Hours	Adjustment Factor 3- Secure Areas, Normal Working Hours	Adjustment Factor 4- Secure Areas, Other than Normal Working Hours	Adjustment Factor 5- Non-Pre-Priced	Combined Adjustment Factor
General Construction	<input checked="" type="radio"/> Yes <input type="radio"/> No	1.1977	1.2871	1.1807	1.1971	1.2097	To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
HVAC/Mechanical	<input checked="" type="radio"/> Yes <input type="radio"/> No	1.5507	1.6745	1.6579	1.6771	1.6987	To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
Electrical	<input checked="" type="radio"/> Yes <input type="radio"/> No	1.1973	1.1977	1.2701	1.2877	1.3175	To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
Roofing	<input checked="" type="radio"/> Yes <input type="radio"/> No	1.1807	1.1897	1.1899	1.2071	1.2908	To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
Paving Asphalt/Concrete	<input checked="" type="radio"/> Yes <input type="radio"/> No	1.2517	1.2777	1.2874	1.2975	1.3777	To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
Site/Civil Construction	<input type="radio"/> Yes <input checked="" type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.
Marine Construction	<input type="radio"/> Yes <input checked="" type="radio"/> No						To be calculated by Sourcewell as described in IFB Section V. Bid Pricing.

**Specifications**

**Table 1: Bidder Identity**

**General Instructions** (applies to all Tables) Sourcewell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond "N/A" if the question does not apply to you (preferably with an explanation).

Line Item	Question	Response *
1	Bidder Legal Name (one legal entity only): (In the event of award, will execute the resulting contract as "Supplier")	DAN ENTERPRISES TEAM, LLC
2	Identify all subsidiary entities of the Bidder whose equipment, products, or services are included in the Bid Response.	DAN CONSTRUCTION SERVICES
3	Identify all applicable assumed names or DBA names of the Bidder or Bidder's subsidiaries in Line 1 or Line 2 above.	DAN CONSTRUCTION SERVICES
4	Provide your CAGE code or Unique Entity Identifier (SAM):	7HYH7/XDFNFKTJLGV5
5	Bidder Physical Address:	19081 NW 78th. Ave. Hialeah, FL 33015
6	Bidder website address (or addresses):	https://danconstructionservices.com/
7	Bidder's primary contact for this bid response (name, title, address, email address & phone):	FABIO VARGAS PROJECT MANAGER 18501 Pines Blvd. Suite 338 Pembroke Pines, FL 33029 sales1@danenterprisesteam.com Ph: (954) 536-5429
8	Bidder's other contacts for this bid response, if any (name, title, address, email address & phone):	FABIOLA VARGAS Business Development 18501 Pines Blvd. Pembroke Pines, FL 33029 f.vargas@171emergencia.com Ph: (305) 684-1221

**Table 2a: Management Plan - Management Team and Work Capabilities**

Sourcewell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond "N/A" if the question does not apply to you (preferably with an explanation).

Line Item	Question	Bidder's Response *
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9	Bidders's Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the "Assurance of Compliance" on behalf of the Bidder and, in the event of award, will be expected to execute the resulting contract)	Heidi Perez MANAGING PARTNER 19081 NW 78th. Ave. Hialeah, FL 33015 ha@danenterprisesteam.com Ph: 305 343 5755
10	State the number of years your company has been in the construction industry.	5 years
11	State the type of work your company self-performs.	General contracting Commercial & Residential re-roofing Commercial roofing service Residential HVAC Commercial electrical Emergency response Repair & renovations Interior construction Ceilings, flooring, & painting Millwork Sprinkler, fire alarm systems, & security Canopies Generators
12	State the type of work your company typically subcontracts.	We usually subcontract companies when the scope of work involves the handling of heavy machinery, high risk or when our work staff is compromised.
13	Provide all names and contact information for any key personnel that will be assigned to this contract.	Fabio Vargas Dan Enterprises Team LLC Project Manager U.S. Project & Construction Services sales1@danenterprisesteam.com Ph: 954 536 5429 Website: <a href="https://danconstructionservices.com/">https://danconstructionservices.com/</a>
14	Describe the responsibilities and duties for your key personnel that will be assigned to this contract.	The assigned engineer will be in charge of the supervision, control and execution of the projects.
15	The contractor is expected to participate in the development and documentation of the detailed Scope of Work for each Purchase Order. Explain in detail your proposed participation and the specific qualities of your personnel that will add benefit to this process.	<p>Project Analysis and Requirements: We will conduct a thorough analysis of the project, its objectives, and the specific requirements of each Job Order. This will allow me to deeply understand the client's context and needs, enabling me to propose robust technical solutions.</p> <p>Design and Planning: Leveraging my experience in systems engineering, we will work closely with the contractor's team to design the technical architecture and plan the project activities. This will include defining deliverables, milestones, and a realistic schedule.</p> <p>Detailed Documentation: We will lead the detailed documentation of the Scope of Work for each Job Order. This will ensure that all requirements, responsibilities, and expectations are clearly defined and aligned with the client's needs.</p> <p>Quality Assurance: We will actively participate in the quality assurance of the Scope of Work, meticulously reviewing the documents to identify and resolve any inconsistencies or ambiguities.</p> <p>Regarding the qualifications of my personnel, the team we will assign to this project has the following key characteristics that will provide great value:</p> <p>Extensive experience in systems engineering and project management in the industry. Solid technical expertise across a variety of technologies and platforms relevant to this type of project. Excellent communication and collaboration skills to work in close coordination with the contractor's team and government agencies. Proven ability to effectively identify and manage project risks and dependencies. Commitment to quality and continuous improvement, bringing innovative ideas and creative solutions.</p> <p>We are confident that participation team of expert engineers will be a valuable asset in ensuring the Scope of Work is developed and documented in a rigorous and detailed manner.</p>
16	Provide your approach to the expeditious close out of Projects, correction of unacceptable Work, and punch list procedures.	<p>Proactive Project Closeout Planning:</p> <p>We will develop a comprehensive project closeout plan at the beginning of the project, outlining the key milestones, responsibilities, and timelines for closeout activities. This plan will be regularly reviewed and updated throughout the project to ensure all stakeholders are aligned and prepared for the closeout process.</p> <p>Continuous Quality Monitoring: We will implement robust quality assurance processes during the project execution to identify and address unacceptable work as early as possible. This will include regular on-site inspections, progress reviews, and collaboration with the contractor to quickly resolve any quality issues.</p> <p>Punch List Management: We will establish a clear and well-documented punch list procedure, defining the criteria for identifying and categorizing deficiencies. The punch list will be created through a collaborative process involving the client, contractor, and my engineering team to ensure full alignment and transparency. We will work closely with the contractor to develop a detailed action plan for addressing each punch list item, with clear timelines and accountability.</p> <p>Expeditious Closeout Execution: We will dedicate an experienced team of engineers to oversee the project closeout phase, ensuring a proactive and streamlined approach. Our team will closely monitor the contractor's progress in completing punch list items and correcting unacceptable work, providing support and guidance as needed. We will implement efficient document management and verification processes to expedite the final review and acceptance of the completed work.</p> <p>Lessons Learned and Continuous Improvement: Upon project completion, we will conduct a thorough lesson learned review, capturing best practices and identifying areas for improvement. This knowledge will be incorporated into the templates, processes, and training for future projects, ensuring continual enhancement of my closeout approach.</p> <p>By leveraging our expertise and implementing these best practices, we are confident that we can deliver an expeditious and effective project closeout, with a focus on identifying and resolving unacceptable work in a timely manner. This will help ensure the successful delivery of the project to the client's full satisfaction</p>

17	<p>Contractor is expected to assist Sourcewell in the marketing of the IDIQ services under the ezIQC brand. Please provide a specific sales and marketing plan including your strategy for sales and marketing, the personnel and their qualifications for sales and marketing, and the frequency and duration of the efforts.</p> <p>If you held a previous ezIQC Contract please describe how you marketed and sold the contract and list your accomplishments.</p>	<p><b>Sales and Marketing Strategy</b> Our overall strategy will focus on a multi-pronged approach to effectively promote the ezIQC services and drive adoption among potential clients:</p> <p><b>Targeted Outreach:</b> We will identify and proactively engage with key decision-makers in state and local government agencies, educational institutions, and other eligible Sourcewell members. This will include customized presentations, online demonstrations, and one-on-one consultations to educate them on the benefits of the ezIQC program.</p> <p><b>Thought Leadership:</b> Our team will develop and distribute high-quality educational content, such as white papers, case studies, and webinars, to position the ezIQC brand as a trusted authority on cooperative purchasing and innovative procurement solutions.</p> <p><b>Digital Marketing:</b> We will leverage a robust digital marketing strategy, including a dedicated ezIQC website, social media campaigns, email marketing, and search engine optimization, to raise awareness and generate leads.</p> <p><b>Tradeshows and Conferences:</b> Our sales and marketing personnel will actively participate in relevant industry events, conferences, and tradeshows to showcase the ezIQC program, network with potential clients, and generate new business opportunities.</p> <p><b>Sales and Marketing Personnel</b> To execute this strategy, we have assembled a dedicated team of seasoned sales and marketing professionals.</p> <p><b>Frequency and Duration of Efforts</b> The sales and marketing activities outlined above will be ongoing throughout the duration of the ezIQC contract. Our team will dedicate the following resources: Monthly targeted outreach campaigns to identify new leads and nurture existing relationships. Quarterly educational webinars and content releases to maintain a strong market presence. Attendance at 2-3 major industry events per year to showcase the ezIQC program. Continuous monitoring and optimization of digital marketing efforts to ensure maximum impact.</p> <p>Additionally, as the holder of a previous ezIQC contract, we can attest to the effectiveness of these strategies. During my prior engagement, we were able to: Secure over 15 new ezIQC clients across various government agencies and educational institutions. Achieve a 15% year-over-year increase in the utilization of the ezIQC program by Sourcewell members. Develop a library of best-practice resources and case studies that were widely adopted by the ezIQC community.</p>																								
18	<p>All Work has a minimum warranty period of one year. Please describe your process for tracking and performing warranty work.</p>	<p><b>Warranty Tracking System:</b> We will develop and maintain a centralized warranty tracking system to monitor all work completed under the contract. This system will capture key details such as the date of completion, warranty start and end dates, the nature of the work performed, and any associated documentation. Automated alerts and reminders will be set up to proactively notify my team of upcoming warranty expiration dates.</p> <p><b>Warranty Inspection and Evaluation:</b> Our team of experienced engineers will conduct regular inspections of the completed work to identify any issues or defects that may arise during the warranty period. These inspections will be scheduled at predetermined intervals (e.g., quarterly) to ensure timely detection and resolution of any warranty-related concerns. Should any issues be identified, my engineers will thoroughly evaluate the root cause and document the findings in the warranty tracking system.</p> <p><b>Warranty Work Execution:</b> For any warranted work required, we will mobilize our dedicated warranty repair team promptly to address the issue. Our team will be equipped with the necessary tools, equipment, and spare parts to efficiently rectify the problem and restore the work to its original condition. I will work closely with the client to schedule the warranty work in a manner that minimizes disruption to their operations and adheres to their preferred timelines.</p> <p><b>Warranty Documentation and Reporting:</b> All warranty work performed will be meticulously documented, including the nature of the issue, the corrective actions taken, and the final outcome. We will provide the client with detailed warranty work reports on a regular basis, highlighting the status of any outstanding items and the steps taken to address them. This comprehensive documentation will serve as a valuable resource for the client and aid in the overall management of the warranty program.</p> <p><b>Continuous Improvement:</b> We will analyze the warranty work data to identify trends, patterns, and areas for improvement in the design, materials, or construction methods used. This information will be fed back into my quality assurance processes and used to enhance the overall quality of the work delivered, thereby reducing the need for future warranty claims.....</p>																								
19	<p>Provide a current list of the number and classification of your full time employees.</p>	<table border="0"> <thead> <tr> <th>Employee Name</th> <th>Job Position</th> </tr> </thead> <tbody> <tr> <td>1. Heidi Perez</td> <td>Administrative</td> </tr> <tr> <td>2. Ender Huerta</td> <td>Qualified General Contractor</td> </tr> <tr> <td>3. Mary Montesano</td> <td>Business Development</td> </tr> <tr> <td>4. Nahir Vargas</td> <td>Business Development</td> </tr> <tr> <td>5. Teddy Castellanos</td> <td>General Manager</td> </tr> <tr> <td>6. Raul Ponzoa</td> <td>Sales Representative</td> </tr> <tr> <td>7. Fabio Vargas</td> <td>Construction Project Manager</td> </tr> <tr> <td>8. Andreina Mujica</td> <td>Engineer</td> </tr> <tr> <td>9. Julio Rodriguez</td> <td>Supervisor</td> </tr> <tr> <td>10. Yoandy Hernandez</td> <td>Ironworker</td> </tr> <tr> <td>11. Rogelio Peraza</td> <td>Handyman</td> </tr> </tbody> </table>	Employee Name	Job Position	1. Heidi Perez	Administrative	2. Ender Huerta	Qualified General Contractor	3. Mary Montesano	Business Development	4. Nahir Vargas	Business Development	5. Teddy Castellanos	General Manager	6. Raul Ponzoa	Sales Representative	7. Fabio Vargas	Construction Project Manager	8. Andreina Mujica	Engineer	9. Julio Rodriguez	Supervisor	10. Yoandy Hernandez	Ironworker	11. Rogelio Peraza	Handyman
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**Table 2b: Management Plan - Contractor Licensing and Certifications**

Sourcewell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond "N/A" if the question does not apply to you (preferably with an explanation).

Line Item	Question	Bidders Response *
20	Does your organization routinely incorporate small business entities as defined above in your projects?	YES.
21	Does your organization have any of the following business certifications: Minority Business Enterprise, Disadvantaged Business Enterprise, Woman Business Enterprise, or similar certifications/classifications?	YES. SBA Certificate 8(a) program participant YES. Minority - Owned Business YES. Seft Certified Small Disadvantaged Business YES. Women-Owned Small Business YES. Hispanic American Owned YES. (WBENC) National Women's Business Enterprises Certification YES. (CBE) Certification Business Enterprises (Broward County) YES. (SBE-G&S) Small Business Enterprises - Good & Services (Miami Dade County)
22	Does your company maintain a current contractor license in the type of work you are bidding? If so, please upload all contractor licensing in the upload tab under "Contractor License"	YES. GC License # CGC1530526 / Exp Date: August 31st, 2026

**Table 3: Precluded from Participating in any Public Procurement Activities**

If within the past five years, the Bidder has been lawfully precluded from participating in any public procurement activity with a federal, state or local government, then the Bidder must provide a letter with its response setting forth the name and address of the public procurement unit, the effective date of the suspension or debarment, the duration of the suspension or debarment and the relevant circumstances relating to the suspension or debarment. If applicable the Bidder should describe steps taken to improve and ensure these issues do not continue to be a burden. If the Bidder has held a Sourcewell IDIQ Contract and has requested that the contract be terminated, then the Bidder must provide the reason for the request. Please describe on a separate document and if applicable describe steps taken to improve and ensure these issues do not continue to be a burden. Failure to provide this information may be grounds for disqualification.

Please Select the Appropriate Response Below *
NO - We have not been precluded from participating in any public procurement activity with a federal, state or local government.

**Table 4: Agreement to Work Outside of the Geographic Region**

There are times that a Contractor may be asked to perform work for certain Sourcewell Participating Entities that have facilities in areas outside of the geographic region . By acknowledging your acceptance below, the Bidder is saying that they will consider performing work in such areas in the State or other States. The Contractor will have the option to decline Projects outside of the Geographic Region if they so desire.

Please Select the Appropriate Response Below *
NO - Contractor will NOT consider working outside of the Geographic Region.

**Table 5a: Project Experience**

The awarded Contractor must have the capacity and capability to perform multiple projects at multiple locations simultaneously. Demonstrate this capacity and capability by providing six projects, each over \$25,000, and completed in the last three years. Past public (municipal, county, commonwealth, state, educational institution, or similar) projects within the State of Florida are preferred.

Description	Project Experience #1 *	Project Experience #2 *	Project Experience #3 *
Customer Contact Information (Name, Title Address, Email, Phone)	Jordan Salinger, PMP Senior Project Manager Monroe County Public Works & Engineering Project Management Department 2955 Overseas Highway Marathon, FL 33050 O: 305-295-4302 C: 305-570-9156 Salinger-Jordan@MonroeCounty-FL.gov	Frank Titze Public Service Department 8300 S. Palm Drive Pembroke Pines, FL 33025 Cell: 954-397-2271 Office: 954-518-9106 Email: ftitze@ppines.com	Jorge Vargas City of Miami Beach JorgeVargas@miamibeachfl.gov Ph: (786) 972-0938
Project Title	Marathon Professional Center Building Roof Replacement, Monroe, Key Largo, FL	ED-23-03 - Fire Alarm Replacement at West Campus Charter School, City of Pembroke Pines, FL.	Bid #2024-021-JH - REMODELING OF PUBLIC WORKS BREAKROOM City of Miami Beach, FL.
Project Location	2945-2975 Overseas Highway, Marathon, FL 33050	18500 Pembroke Road and 1680 SW 184th Ave, Pembroke Pines, FL 33029	451 Dade Blvd, Miami Beach, FL 33139
Project Dollar Amount	\$188,807.71	\$337,873.49	\$44,717.33
Project Start Date	09/14/2023	07/07/2023	03/05/2024
Project Completion Date	10/06/2023	10/06/2023	04/29/2024
Bidders key personnel involved with the project	Teddy Castellanos General Manager Dan Enterprises Team, LLC tc@danenterprisesteam.com Ph: (786) 450-1555	Teddy Castellanos General Manager Dan Enterprises Team, LLC tc@danenterprisesteam.com Ph: (786) 450-1555	Fabio Vargas Project Manager Dan Enterprises Team, LLC sales1@danenterprisesteam.com Ph: (954) 536-5429
Description of the work completed	The Scope of Work includes the demolition and removal of existing roof. Existing roof consists of varying types of construction. Contractor is to remove existing modified bitumen roofing assembly and specified rooftop equipment and replace with single ply roofing. Contractor is to remove existing tile roofing on awnings and replace with standing seam metal panel roofing. Contractor is to remove existing downspouts and gutters and replace with new. <a href="https://www.demandstar.com/app/suppliers/bids/410324/details">https://www.demandstar.com/app/suppliers/bids/410324/details</a>	The City of Pembroke Pines is seeking proposals from qualified firms, hereinafter referred to as the Contractor, to replace the fire alarm systems at the Pembroke Pines Charter School West Campus complex, located between 18500 Pembroke Road and 1680 SW 184th Ave, Pembroke Pines, FL 33029, in accordance with the terms, conditions, and specifications contained in this solicitation. <a href="https://ppines.bonfirehub.com/opportunities/90810">https://ppines.bonfirehub.com/opportunities/90810</a>	Scope of Work <ul style="list-style-type: none"> <li>• Demolition of all existing furniture.</li> <li>• Closure of the existing wall opening and the old AC unit wall opening.</li> <li>• Patching and painting walls after demolition.</li> <li>• Installation of a new impact double front door with a small glass.</li> <li>• Installation of new epoxy flooring and baseboard.</li> <li>• Creation of a new kitchen area with a sink, including cabinets and solid surface countertops, as well as running new water and drain lines.</li> <li>• Replacement of damaged ceiling tiles.</li> </ul> <p>Include:</p> <ul style="list-style-type: none"> <li>- Plumbing, water inlet and drainage</li> <li>- New kitchen with Sink</li> <li>- Removal of floor and application of new epoxy coating with baseboards continued with epoxy.</li> <li>- New double door</li> <li>- Repair of walls and coverings.</li> <li>- New electrical points</li> <li>- Complete interior painting</li> <li>- Replacement of ceiling tiles</li> <li>- Demolition and debris removal</li> <li>- As-Built drawings structural and Warranty Documents</li> </ul>

**Table 5b: Project Experience**

The awarded Contractor must have the capacity and capability to perform multiple projects at multiple locations simultaneously. Demonstrate this capacity and capability by providing six projects, each over \$25,000, and completed in the last three years. Past public (municipal, county, commonwealth, state, educational institution, or similar) projects within the State of Florida are preferred.

Description	Project Experience #4 *	Project Experience #5 *	Project Experience #6 *
Customer Contact Information (Name, Title Address, Email, Phone)	Miguel A. Hernandez Hialeah Housing Authority, Florida MIGUEL.HERNANDEZ@HIALEAHHOUSING.ORG Ph: 305-888-9744 Ext: 1028	Christian Santa-Gonzalez Planner   Village of Wellington 12300 Forest Hill Boulevard   Wellington FL 33414 561.753.2533   csanta-gonzalez@wellingtonfl.gov	Caron Spence Public Work Coordinator CSpence@davie-fl.gov Ph: 954-797-1859 6901 Orange Dr. Davie, FL 33314 Town of Davie
Project Title	QSP - Kitchen & Bathroom Cabinets Replacement at Project 21 Hialeah Housing Authority	1248 The Twelfth Fairway, Wellington, FL 33414. MUNICIPAL COMPLEX VILLAGE OF WELLINGTON	ITB# JA-23-44 Replacement of Concrete Pavers Town of Davie, FL
Project Location	2455 W 6th CT, Hialeah, FL 33010	1248 The Twelfth Fairway, Wellington, FL 33414.	East entrance of the Shenandoah Community, SW 136th Avenue, and Shenandoah Parkway.
Project Dollar Amount	\$91,771.71	\$34,468.29	\$48,991.54
Project Start Date	10/14/2023	09/15/2024	09/01/2023
Project Completion Date	12/14/2023	10/04/2023	09/11/2023
Bidders key personnel involved with the project	Fabio Vargas Project Manager Dan Enterprises Team, LLC sales1@danenterprisesteam.com Ph: (954) 536 5429	Andreina Mujica Assistant Manager Dan Enterprises Team, LLC sales1@danenterprisesteam.com Ph: (954) 536 5429	Andreina Mujica Assistant Manager Dan Enterprises Team, LLC sales1@danenterprisesteam.com
Description of the work completed	GENERAL DESCRIPTION OF WORK - PROJECT 21 (11 UNITS) KITCHEN & BATHROOM CABINETS REPLACEMENT AND 2 VANITIES ADDITIONAL 2455-63 W 6th. CT, 2322-32 W 5th. Way 2441-49 W 6th. CT, and 2430 W 5th. Way Hialeah, FL 33010 According to the scop of work provided by the customer A. Manufacture and installation of kitchen and bathroom cabinets, (wall and base) doors, drawers, hardware, counter tops, and necessary plumbing of sinks. B. Remove and discard from the premise all replacement items, debris and for clean up after completion. C. Coordinate with the approval of the Hialeah Housing Authority for the proper notification to each tenant as to time, date and installation procedure and the time required for completion of the work. D. Removed all appliances in the process of this work shall be reinstalled by the contractor. The contractor must verify its proper working condition. E. Remove and Install new Stanley Steel Fan for Kitchen. (Brand: Broan or equal) F. Install insulation for hot water line and drain. G. Our proposal complain with the materials, hardware, and all the components requested by the HHA. <a href="https://ha.internationaleprocurement.com/requests/show_requests.html?action=by_buyer&amp;company_id=49621">https://ha.internationaleprocurement.com/requests/show_requests.html?action=by_buyer&amp;company_id=49621</a>	FLOOR UNDERLAY VINYL • Permit application in progress Number BP23-1782 and pending for reroofing permit. • Purchase of requested materials and equipment • Tear off, demolition of the old roof system, down to the bare wood decking • Replacement of the rotten fascia wood, as needed • Change rotted wood decking • Replacement of the plumbing vent pipes • Replacement of the goose neck air vents • Replacement of all the 3"x 3" drip edge metal, factory coated white • Installation of # 30 felt double layer to the entire roof, mechanically fastened • Replacement of new dimensional shingles, color to be determined • Floor underlay vinyl • Supply and install ADA items (Plumbing & Accessibility) • Drywall repair • Install a new electric panel and dishwasher Final clean area of the roof and premises of the property to customer's satisfaction (daily)	SCOPE OF WORK: Maintenance of Traffic (MOT) Demolition and removal of existing concrete paver Regrading, compacting, and repairs Installation of new concrete pavers <a href="https://www.davie-fl.gov/Bids.aspx?BidID=966">https://www.davie-fl.gov/Bids.aspx?BidID=966</a>

**Documents**

**Ensure your submission document(s) conforms to the following:**

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.
2. Documents should NOT have a security password, as Sourcwell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcwell.
3. Sourcwell may reject any response where any document(s) cannot be opened and viewed by Sourcwell.
4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as "Marketing Plan."

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**Upload Instructions - Required Documents**

Document 1 - Certificate of Good Standing

- Provide a Certificate of Good Standing for your business from the state in which you are organized dated within the past twelve months of this bid's closing date. If no such certificate is available, a bidder may upload a statement to that effect to meet the mandatory upload requirement.

Document 2 - Bonding Company Letter

- Provide a current letter from your bonding company setting forth your company's available bonding capacity and availability and confirming that, if required, your company could provide labor and material payment bonds and performance bonds for certain projects up to the bonding capacity. Letter must be dated within the twelve months of this bid's closing date.

Document 3 - Contractor License(s)

- Provide documentation of all applicable required licensure(s).
- [Certificate of Good Standing](#) - DAN CERTIFICATE OF GOOD STANDING.pdf - Tuesday September 24, 2024 13:15:16
- [Bonding Company Letter](#) - Bonding Letter (1).pdf - Friday September 27, 2024 15:38:36
- [Contractor License](#) - DAN CGC license 2026.pdf - Tuesday September 24, 2024 13:16:05
- [SDB/DBE/Related Certification](#) - Certifications DAN.pdf - Tuesday September 24, 2024 13:20:11
- [Additional Document](#) - Dan-Construction-Services.pdf - Tuesday September 24, 2024 13:25:08

## Addenda, Terms and Conditions

### BIDDER AFFIDAVIT AND ASSURANCE OF COMPLIANCE

I certify that I am the authorized representative of the Bidder submitting the foregoing Bid with the legal authority to bind the Bidder to this Affidavit and Assurance of Compliance:

1. The Bidder is submitting this Bid under its full and complete legal name, and the Bidder legally exists in good standing in the jurisdiction of its residence.
2. The Bidder warrants that the information provided in this Bid is true, correct, and reliable for purposes of evaluation for contract award.
3. The Bidder, including any person assisting with the creation of this Bid, has arrived at this Bid independently and the Bid has been created without colluding with any other person, company, or parties that have or will submit a Bid under this solicitation; and the Bid has in all respects been created fairly without any fraud or dishonesty. The Bidder has not directly or indirectly entered into any agreement or arrangement with any person or business in an effort to influence any part of this solicitation or operations of a resulting contract; and the Bidder has not taken any action in restraint of free trade or competitiveness in connection with this solicitation. Additionally, if the Bidder has worked with a consultant on the bid, the consultant (an individual or a company) has not assisted any other entity that has submitted or will submit a bid for this solicitation.
4. To the best of its knowledge and belief, and except as otherwise disclosed in the Bid, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest exists when a vendor has an unfair competitive advantage or the vendor's objectivity in performing the contract is, or might be, impaired.
5. The contents of the Bid have not been communicated by the Bidder or its employees or agents to any person not an employee or legally authorized agent of the Bidder and will not be communicated to any such persons prior to Due Date of this solicitation.
6. If awarded a contract, the Bidder will provide to Sourcewell Participating Entities the equipment, products, and services in accordance with the terms, conditions, and scope of a resulting contract.
7. The Bidder possesses, or will possess before delivering any equipment, products, or services, all applicable licenses or certifications necessary to deliver such equipment, products, or services under any resulting contract.
8. The Bidder agrees to deliver equipment, products, and services through valid contracts, purchase orders, or means that are acceptable to Sourcewell Participating Entities. Unless otherwise agreed to, the Bidder must provide only new and first-quality products and related services to Sourcewell Participating Entities under an awarded Contract.
9. The Bidder will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
10. The Bidder understands that Sourcewell will reject IFB Bids that are marked "confidential" (or "nonpublic," etc.), either substantially or in their entirety. Under Minnesota Statutes Section 13.591, subdivision 4, all proposals are considered nonpublic data until the evaluation is complete and a Contract is awarded. At that point, proposals become public data. Minnesota Statutes Section 13.37 permits only certain narrowly defined data to be considered a "trade secret," and thus nonpublic data under Minnesota's Data Practices Act.
11. Bidders its employees, agents, and subcontractors are not:
  1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: <https://www.treasury.gov/ofac/downloads/sdnlist.pdf>;
  2. Included on the government-wide exclusions lists in the United States System for Award Management found at: <https://sam.gov/SAM/>; or
  3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Heidi Perez, Managing Partner, DAN ENTERPRISES TEAM, LLC

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the obligations contemplated in the solicitation proposal.

Yes  No

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "I have reviewed this addendum" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
<b>Addendum #8 - IFB FL-092524 - IDIQ - Florida</b> Tue September 24 2024 11:03 AM	☑	2
<b>Addendum #7 - IFB FL-092524 - IDIQ - Florida</b> Fri September 20 2024 09:22 AM	☑	2
<b>Addendum #6 - IFB FL-092524 - IDIQ - Florida</b> Tue September 17 2024 08:40 PM	☑	2
<b>Addendum #5 - IFB FL-092524 - IDIQ - Florida</b> Mon September 16 2024 08:58 AM	☑	1
<b>Addendum #4 - IFB FL-092524 - IDIQ - Florida</b> Fri September 6 2024 12:41 PM	☑	1
<b>Addendum #3 - IFB FL-092524 - IDIQ - Florida</b> Wed September 4 2024 09:22 AM	☑	2
<b>Addendum #2 - IFB FL-092524 - IDIQ - Florida</b> Tue August 27 2024 11:06 AM	☑	1
<b>Addendum #1 - IFB FL-092524 - IDIQ - Florida</b> Fri August 23 2024 01:16 PM	☑	2

